

MEDITECH Corporate Profile

Introducing MEDITECH

Medical Information Technology, Inc., or MEDITECH as we are more commonly known, provides software solutions to meet the needs of healthcare organisations around the world. A leader in the healthcare technology industry for over 42 years, we now support more than 2,300 healthcare organisations worldwide.

With over 20 years of experience developing, implementing, and supporting healthcare technology solutions in the United Kingdom, we thoroughly understand the complexities and challenges facing healthcare organisations across the country. We offer a comprehensive suite of products designed to meet the unique requirements of the United Kingdom. Our integrated solution has been developed in collaboration with our existing United Kingdom customer base and is designed to ensure safe and efficient delivery of patient care. Our integrated solution is available to a full range of healthcare organisations, from private clinics to large multi-facility Foundation Trusts. Our EHR supports the entire healthcare continuum, including inpatient, outpatient, and A&E services.



A Company Known for Delivering Results

MEDITECH helps healthcare organisations turn goals into reality. Our customers deliver high quality, patient-centered care; provide an exceptional environment for their consultants and staff; control costs; and exceed the expectations of healthcare consumers. We deliver results other vendors don't, at a value they can't match, because of the functionality and the integration we build into our systems. Today, our customers are leading the way in the industry with an EHR for new healthcare.

The Secret of Our Customers' Success: Integration & Interoperability

Information flows throughout organisations that use our EHR. Information is integrated among the consultants orchestrating care, the nurses delivering care, and the clinical departments supporting this care. Clinical and financial information is tightly coupled so healthcare organisations operate at the highest levels of efficiency. This thorough integration forms a natural basis for the advanced clinical alerts and decision support necessary to assist today's busy clinicians in delivering high quality, cost-effective care.

MEDITECH extends your EHR by enabling you to exchange information with governing bodies and other vendor solutions. We offer standard interfaces for Choose and Book integration, NHS Number for Babies, and Commissioning Data Sets Submission, along with mapping of NHS Data Dictionary standards. We also support interoperability with third-party GP practice solutions.

Proven Products

MEDITECH's EHR is a dynamic, ever-evolving collection of more than 40 applications, including a fully Anglicised Electronic Patient Record (EPR) and Patient Administration System (PAS). Our broad product portfolio covers all aspects of healthcare, including Theatre Management, Accident and Emergency, Pathology, Radiology, e-Prescribing, Multi-disciplinary Care Planning, and Maternity with NHS Number for Babies.

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Vendor Stability

A privately-held company dedicated exclusively to healthcare, MEDITECH has the financial strength, the consistent management, and the product focus necessary to ensure continued success in the future. 2011 marked our 35th consecutive year of profitability. Our officers average 30 years of tenure with the company. To secure our future success, MEDITECH cultivates leadership from within, with newer officers working under the guidance of senior officers to expand our EHR vision.

Integrity

One of MEDITECH's proudest accomplishments is the reputation for integrity we have earned through the years. We are known for contracting fairly and implementing systems on time and within budget. We rely on the satisfaction of our customers for our continued success.

Dependable Service and Customer Engagement

MEDITECH provides hospitals with 24/7/365 support, with all calls addressed by a dedicated team of customer support specialists dedicated to the United Kingdom. Calls are never outsourced to third-party answering services or channeled through automated machines. All support calls are included in our standard service agreement, regardless of the time of day or number of calls. There are no hidden fees.

We engage our customers through continuing education, strategic forums, development focus groups, and optimisation seminars held throughout the year, both in the United Kingdom and abroad. These networking opportunities help us continually evolve our Electronic Patient Record (EPR) System and position you to support NHS statutory requirements.

A Team Effort

MEDITECH has teamed up with the world's leading technology companies to provide a total solution for healthcare organisations. Our longstanding relationships with the leading providers of hardware, evidence-based medicine, voice recognition, and reporting, solutions—just to name a few—enhance your MEDITECH EHR with cutting-edge technologies.

MEDITECH Facts

- Privately-held company
- More than 2,300 customers worldwide
- More than 3,600 employees
- Revenues of \$545 million (2011)
- 35 consecutive years of profitability
- 5A1 credit rating from Dun & Bradstreet
- 42 years experience providing EHR solutions
- ISO 9001: 2008 Certified
- Fully Certified Choose and Book.

Visit MEDITECH.com for a complete list of our integrated software solutions

MEDITECH
The EHR for NEW Healthcare