

## **Experience the Difference**

Medical Information Technology, Inc., or MEDITECH as we are more commonly known, provides software solutions to meet the needs of healthcare organisations around the world. A leader in the healthcare technology industry for over 44 years, we now support more than 2,300 healthcare organisations worldwide.

With over 20 years of experience developing, implementing, and supporting healthcare technology solutions for the United Kingdom, we understand the complexities and challenges facing healthcare organisations across the country. MEDITECH's comprehensive, integrated solution has been developed in collaboration with our existing United Kingdom customer base, and is designed to ensure safe and efficient delivery of patient care for a full range of healthcare organisations—from private clinics to large multi-facility Foundation Trusts. Our solution supports the entire healthcare continuum, including inpatient, outpatient, and A&E services.

### **Known for Delivering Results**

MEDITECH helps healthcare organisations turn their goals into reality, by empowering them to deliver effective patient-centred care; provide an exceptional environment for their consultants and staff; control costs; and exceed patient expectations. We deliver results other vendors don't, at a value they can't match, because of the functionality and integration we build into our systems. Today, our customers are leading the way in the industry with software for new healthcare.

A privately-held company dedicated exclusively to healthcare, MEDITECH has the financial strength, consistent management, and product focus necessary to ensure continued success in the future. 2013 marked our 37th consecutive year of profitability. MEDITECH cultivates leadership from within, with newer staff working under the guidance of senior staff to expand our vision. Our officers average 30 years of tenure with the company.

#### Proven, Integrated, and Interoperable

MEDITECH's EPR is a dynamic, ever-evolving collection of more than 40 applications, including a fully Anglicised Electronic Patient Record (EPR) and Patient Administration System (PAS). Our broad product portfolio—which has helped over 145 customers to achieve HIMSS Analytics Stage 6 and 13 achieve Stage 7—contains Theatre Management, Accident and Emergency, Pathology, Radiology, e-Prescribing, Multidisciplinary Care Planning, and Maternity with NHS Number for Babies.

Information flows seamlessly throughout organisations that use our solution, and is integrated among the consultants orchestrating care, the nurses delivering care, and the clinical departments supporting this care. Clinical and financial information is tightly coupled so our customers operate at the highest levels of efficiency. This thorough integration forms a natural basis for the advanced clinical alerts and decision support necessary to assist today's busy clinicians in delivering high quality, cost-efficient care.

Our dual commitment to integration and interoperability also extends your EPR by enabling you to exchange information with governing bodies and other vendors' systems. We offer standard interfaces for Choose and Book integration, NHS Number for Babies, and Commissioning Data Sets Submission, along with the mapping of NHS Data Dictionary standards. We also support interoperability with third-party GP practice software.

# **MEDITECH FACTS**



Privately-held company



More than **2,300** customers worldwide



More than 4,000 employees



Revenues of \$598 million (2012)

**37** consecutive years of profitability

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44

years experience in healthcare IT



5A1 credit rating from Dun & Bradstreet



ISO 9001: 2008 certified



Fully certified Choose and Book



MEDITECH provides 24/7/365 support to hospitals, with all calls addressed by a team of customer support specialists dedicated to the United Kingdom. We never outsource to third-party answering services or channel through automated machines, and all support calls are included in our standard service agreement, regardless of the time of day or number of calls. There are no hidden fees.

We engage our customers through continuing education sessions, strategic forums, development focus groups, and optimisation seminars held throughout the year, both in the United Kingdom and abroad. These networking opportunities help us continually evolve our EPR and position you to support NHS statutory requirements.

#### **A Team Effort**

MEDITECH has teamed up with the world's leading technology companies to provide a total solution for healthcare organisations. Our longstanding relationships with the leading providers of hardware, evidence-based medicine, voice recognition, and reporting solutions—just to name a few—enhance your MEDITECH EPR with cutting-edge technologies and give you the tools you need to tackle both current and future healthcare challenges.

One of MEDITECH's proudest accomplishments is the reputation for integrity we have earned over the years. We are known for contracting fairly, implementing systems on time and within budget, and forming long-lasting partnerships with our customers—their satisfaction is the basis of our continued success.

Visit home.meditech.com/en/d/uk/homepage.htm for a complete list of our integrated software solutions









