

# Are you losing control of your revenue cycle?

Are you lacking the tools to manage multiple facilities given rapidly changing reimbursement models?

Are your claims stacking up unpaid with high degrees of inaccuracy?



## Take control of your revenue cycle with **MEDITECH**

MEDITECH's Revenue Cycle solution can help you regain control and implement the strategic vision you have for your healthcare organization. We offer a solid, demonstrable track record backed by proven results:

- 97% of our Expanse customers use our RCM tools.
- Our Expanse RCM products were developed to fit the needs of hospitals small and large — supporting customers ranging in size from 5 to over 7,300.
- MEDITECH Expanse earned **Best in KLAS** for Acute Care EHR & Patient Accounting: Small (1-150 beds) in a 2025 report issued by KLAS Research.

"It starts at the top, from the CEO down. Through strong leadership and actionable, transparent data, we've been able to achieve our financial goals."

Eric Campbell, CFO  
Oswego Health

## Your success is our success

### **Phelps Memorial Health Center**

At Phelps Memorial Health Center, a critical access hospital in rural Nebraska, revenue cycle management plays a critical role in managing a variety of payers and ensuring operations run smoothly. Leveraging MEDITECH's Expanse Revenue Cycle, they reduced their denial days from 9.4 to 0.2, decreased A/R days from 55 to 30, and increased their clean claim rate from 0% to 90%.

### **Oswego Health**

At Oswego Health, a full-service community hospital, its leadership team has worked tirelessly to improve the organization's bottom line for more than a decade. Using MEDITECH's Revenue Cycle solution to automate processes, Oswego Health has kept their A/R days low, currently averaging between 30-35 days.

### **Howard County Medical Center**

Howard County Medical Center leveraged MEDITECH's Revenue Cycle solution in their efforts to reduce the medical center's self-pay bad debt by 42% in only two years.



MEDITECH's Revenue Cycle ensures clean claims, timely collections, and the tools and insights needed for continuous process improvement.

"We've benefited greatly from our integrated EHR system, which has reduced administrative burden on staff."

Rachel Dallmann, Senior Vice President of Clinical Operations, Phelps Memorial Health Center



### Centralized Business Office

Manage Billing, Collections, and Denials using standard content and exceptions-based worklists within a truly centralized business office.



### Comprehensive Denial Management

Prevent, process, and track denials and denial causes with standard account checks, worklists to prioritize and monitor appeals, and detailed analytics.



### Interactive Reports & Valuable Insights

Get an interactive look at daily and monthly financial tasks so you can identify and react more quickly to trends.

## Give your Patients the Consumer Experience they Deserve

### One Patient, One Bill

Provide patients with a coordinated financial experience — a single, easy to understand statement for their visits across the network of care.

### Centralized Support

Drive patient satisfaction with seamless support from a truly centralized business office — account representatives have access to the patient's full financial obligations from a single desktop.