

MEDITECH E X P A N S E

PREDICTABLE COST AND REVENUE STREAM

Invest in financial predictability and fiscal responsibility with MEDITECH Expanse

MEDITECH Expanse Earned Best in KLAS for Acute Care EHR & Patient Accounting: Small (1-150 beds) in a 2025 report issued by KLAS Research.

Predictable costs and fluid revenue streams are integral pieces of your organization's business plan. With MEDITECH Expanse, you get both — a fiscally responsible solution, with an optimal return on investment. You'll know the total cost of ownership upfront, and how to use MEDITECH's integrated billing and collection system to proactively leverage your organization's revenue potential.

Keep Control of Costs and Cash Flow

Through our transparent contract and licensing terms, you'll understand your costs from the beginning, so you can budget for the future. A perpetual license with Expanse means no re-licensing, product, or mandatory update fees. There will never be hidden fees, "buy now, pay later" terms, or charges based on cash received from payers. A partnership with MEDITECH means you are in complete control of your organization's cash flow on your terms.

Improve A/R with Automated Tools

Our embedded revenue cycle processes and analytic tools help organizations of all sizes to manage workflow effectively, by streamlining operations and ensuring up-to-date account management. With our end-to-end revenue cycle, information is captured correctly at the first point of patient contact, for clean and complete claims. In addition, all charges from across the continuum of care (i.e., hospitals, rehabilitation clinics, physician offices, etc.) can be funneled through one centralized business office (CBO).

Automated processes — including charge capture, billing, claim generation, denial worklists, and remittance processing — contribute to consistent and effective billing and payment posting. The following features form the cornerstone to a healthy bottom line for both insurance and patient balances:

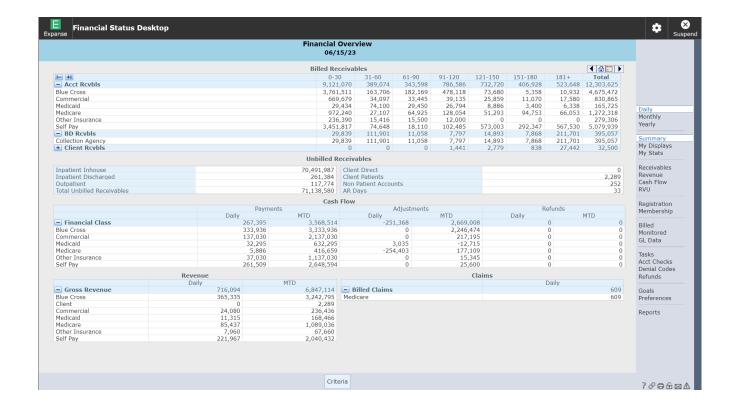
- Automated A/R Days Calculation
- Unbilled Receivable Reports
- Charge Rejections
- Charge Reconciliation
- Late Charge Reports
- Claims Monitoring
- Automated Remittance File Import
- Denial Prevention and Management Tools.



Proactively Analyze Your Organization's Financial Health

With our Financial Status Desktop, business office directors can use interactive graphical and tabular views to track metrics and finances, including receivables, revenue, cash flow, claims, worklists, account checks, collection tasks, and insurance denials. Our customers can:

- Establish organizational goals
- Compare financials in daily, monthly, or yearly views
- Identify trends and improve transparency
- Forecast expected reimbursement
- Gauge staff productivity and provider revenue.



Expand your reporting potential with Business and Clinical Analytics (BCA). BCA provides executives and managers with a powerful business intelligence tool that fosters historical and trend analysis across the enterprise. A variety of metrics and filters enable you to display your data, so you can take action on cost-saving opportunities, core measure monitoring, and areas for improvement. Use complete budget analysis, asset depreciation, contract analysis, and in-depth financial reports to evaluate costs and profit drivers.

Realize the Benefits of Integration

The financial success of your organization hinges on lean operations and carefully monitored expenses. MEDITECH has designed integrated revenue cycle, ERP, and financial management solutions to support this need. For example, by integrating your EHR with Supply Chain, you can control and manage inventory, supplies, and equipment throughout your organization. You can also combine barcode scanning to automate the inventory process from the point of delivery to the point of care. Staff will have immediate access to vendor, invoice, and transaction information, and can use our EDI interface to send purchase orders and receive invoices.

Flexibility to Meet Your Needs and Constraints

We understand that not every organization has the capacity to handle all of their billing and collecting needs themselves. To support your efforts, we've developed relationships with trusted third-party vendors. Should you choose to outsource selected or all billing processes (e.g., coding, billing, claim scrubbing, statement processing, insurance and patient collections, denials, and bad debt), MEDITECH can recommend a suitable partner to meet your goals.

Bottom line —operating margins are only growing thinner. Predicting costs while maximizing return on investment are key to your sustainability. And with MEDITECH Expanse, you control both.

