MEDITECH
EXPANSE

Seeing Healthcare Through a New Lens

TABLE OF CONTENTS

MEDITECH SNAPSHOT

About EXPANSE

The healthcare industry is undergoing dramatic changes, requiring a new generation of information technology to help you get ahead. That's why MEDITECH developed Expanse, the first full-scale, web-based EHR. Expanse takes full advantage of web technology to deliver the mobility, usability, and efficiency your clinicians need, with tools designed for tablets, smartphones, and handheld devices. It will expand your view of what an EHR can be.

Proven Confidence in Expanse

815+ sites have **licensed** Expanse

575+ sites **LIVE** with Expanse

47% of bookings signed in 2022 were **new customers**

About MEDITECH

23% US Market Share

47% Canada Market Share

83% of our customers have been with us for **10+ years**

20+ customers in the **UK** and **Ireland**

68 hospitals in **Australia**

Hundreds of hospitals, clinics, and labs across **18 African countries**, including all public hospitals in Botswana and all labs in Namibia

Customers in the **Bahamas, British Virgin Islands, Honduras, Kuwait, Singapore,** and **Pakistan**

MEDITECH Customers in over **27** countries and territories

VALUABLE, VIABLE, AND SUSTAINABLE

When it comes to protecting your investment and providing a financiallysustainable solution, MEDITECH has you covered — from the bedside to the boardroom, and all points in between. Our software continues to be rated amongst the highest in the industry, and we've continued to solidify our existing base, gain new customers, and bring implementations LIVE.

- $500,000 **savings** on interface costs through MEDITECH integration at Phoebe Putney Memorial Hospital *(Albany, GA)*

- 20% **increase** in cash flow and 30% **reduction** in ED wait times at Wilma N. Vázquez Medical Center *(Vega Baja, PR)*

- $475,000 **annual cost savings**, 13.7 **percent decrease** in non-emergent ED visits at Avera McKennan & University Medical Center *(Sioux Falls, SD)*

Affording a quality EHR shouldn't require cutting resources or risking your financial sustainability. Here's how we keep your cost of ownership low:

- **Perpetual license:** No re-licensing of products or mandatory update fees

- **Inherent integration:** Eliminates cost and man hours required to manage unnecessary interfaces

- **Cost-conscious implementation approach:** Standard content minimises build time; on-site training eliminates costly travel; honest, upfront pricing prevents cost overruns

- **Shared patient record and documentation:** Eliminates redundancies, cuts costs, increases productivity, and reduces the learning curve between settings

- **All-inclusive support fee:** Prevents unexpected costs, with no added fees based on time of day, nature of the call, or tier level of support team

- **Native web infrastructure:** Minimises costly third-party, three-tier connections and highly regimented device requirements

- **Business continuance solutions:** Care can't stop, even when access is unexpectedly interrupted. High Availability SnapShot provides Expanse clinicians with continuous access to patient data using familiar mobile devices and web browsers connected to a proven, scalable and highly secure national cloud network.

- **Supply Chain management:** Real-time inventory tracking and decrementing keeps your stock at optimal levels and notifies you when it's time to replenish

"We really wanted to make a financially sound decision, without compromising on quality and clinical sophistication. MEDITECH met both of those requirements admirably. We are thrilled to be moving forward with a great partner in MEDITECH."

Don Barton, CTO
Major Health Partners

Drive More Informed Decision-Making

Business & Clinical Analytics (BCA) is Expanse's web-based data visualisation solution, helping organisations to increase efficiency, measure progress, and improve performance. Powerful, easy to implement, easy to use, and fully integrated with the EHR, BCA is a tool that combines clinical, operational, and financial data from both the MEDITECH EHR and external sources to improve decision making.

BCA comes pre-loaded with interactive dashboards that enable your management team to slice, display, and analyse data. It also empowers leaders with no programming experience by using an intuitive self-service analytics tool that pulls data from our existing pre-built, query-optimised data model while also sourcing data from other databases. Simply drag and drop metrics into colorful charts and graphs to create custom dashboards.
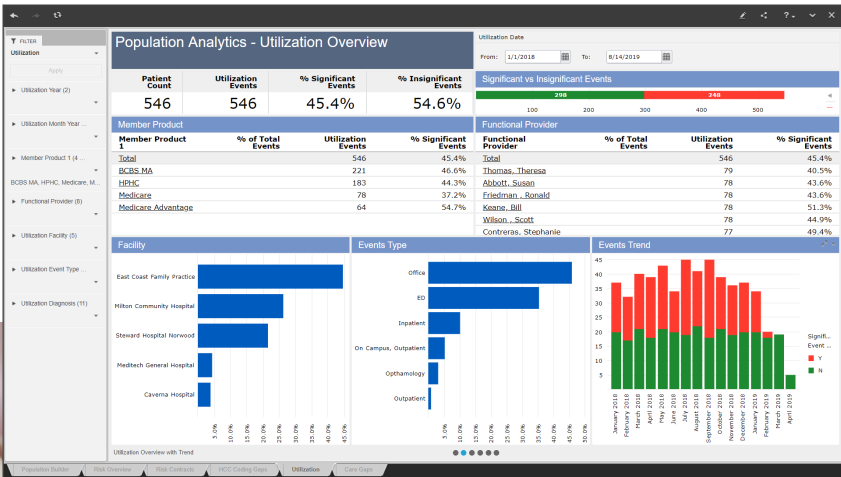
"The power of pushing 'the right data, to the right person, at the right place, at the right time, and in the right format' can be transformational. That's what MEDITECH's Business and Clinical Analytics solution does for us."

Rich Temple, Vice President & CIO
Deborah Heart and Lung Center (Browns Mills, NJ)

Evidence- and experience-based toolkits embedded in MEDITECH Expanse consist of optimal workflows and system guidance to help your organisation improve outcomes, save time, and conserve resources.

"Having used [MEDITECH's sepsis program] over the past six months, I've seen how it not only improves outcomes, but also offers measurable and reportable criteria for continued improvements."

Marcia Cheadle, RN
Senior Director of Advanced Clinical Applications, Engage

PREVENT CLINICIAN AND NURSE BURNOUT

MEDITECH Expanse was developed with practicing clinicians and nurses to help them practice medicine in a way that combats burnout, improves patient outcomes, and supports successful value-based care models. By leveraging the mobile experience and focusing on usability, we've created an EHR that is significantly more efficient and user-friendly. Your clinicians finally have an EHR that goes where they go, doesn't get between them and their patients, and provides all the right information when they need it. A complete web chart, displaying all relevant information across the care continuum, is always just a tap away.

Mobility for Clinicians

We designed Expanse to remove the barriers technology can put between you and your patients. By leveraging standard mobile features coupled with instinctive, specialty-specific functionality, Expanse brings patient-centered care to the next level — allowing all care providers to quickly and easily interact with their patients' records just like any other app on a mobile device. Important data is pushed directly to all clinicians in actionable, personalised screens. Clinicians can review patient information from their office, in the exam room, or on the go.

Expanse Now, our clinician mobility app, allows providers to access tasks and manage their workload in the Expanse EHR, enabling better care coordination wherever they are.

Ensure Peak Performance.

Empower your clinicians to get the most from their EHR with the Expanse Efficiency Dashboard. Detailed user metrics and real-time reporting help you identify opportunities for improvement, so you can deliver the targeted training and support physicians need to perform at their peak. The result is happier, more efficient, more satisfied physicians who get their work done on time and focus on what's most important to them — their patients.

"OK, MEDITECH, make my life easier."

Sometimes the quickest way to get what you want is to ask for it. With the Expanse Virtual Assistant, physicians can now ask more of their EHRs — and get it. Want to see your patient's last blood pressure reading? Ask for it. Need to quickly review her allergies? Just say so.

> "Being able to review the chart quickly (with Expanse), I'm getting a lot more work done quickly and work is staying at work."
>
> Doug Kanis, DO
> Pella Regional Health Center

Expanse Virtual Assistant responds to simple verbal commands by retrieving the information you're looking for — without you having to type, point, click, or even touch your device. Clinicians can experience new levels of efficiency and usability, while keeping their focus squarely on patients, not their computer systems.

Personal interaction between providers and their patients is the key driver for both physician and patient satisfaction. Nuance's sophisticated conversational dialogues and healthcare skills — combined with MEDITECH's advanced web-based EHR tools — enable Expanse Virtual

Assistant to streamline high-value clinical tasks, ensure quality, and save you time to focus on your patients. We designed Expanse to be the most intuitive and efficient EHR ever produced, and we're continually searching for new ways to lower physicians' cognitive load.

Expanse Virtual Assistant is the latest tool in MEDITECH's advanced physician toolkit, and it represents another leap forward in usability and efficiency. So lay your devices down and raise up your voice with Expanse Virtual Assistant.
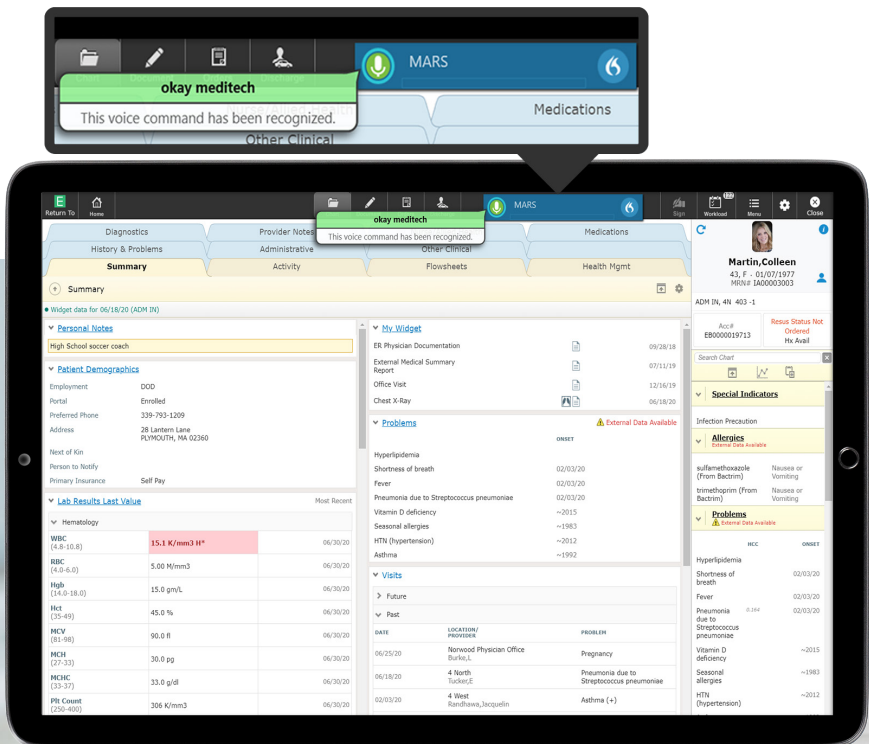
Mobility for Nurses

Nurses typically spend more time with patients than any other member of the care team. To facilitate a better patient experience, nurses need safe, mobile technology that doesn't get in the way. MEDITECH's Expanse Patient Care enables nurses to use whichever mobile device works best for them, so they can leave clunky carts behind and focus their attention where it truly matters — on the patient.

Expanse Patient Care improves nursing efficiency by providing real-time wireless bedside documentation on smartphones, tablets, and other handheld devices. Nurses, therapists, aides, and other frontline providers document their interventions and assessments, review newly placed orders and results, access documented allergies and adverse reactions, and verify and administer medications from the palm of their hand.

Patient Info screen:

Greenwood,Joan
78/F 20/09/1942

Q00000003452
For CPR

Allergies
fexofenadine

Height/Weight

	Height	Weight
English	5 ft 6 in	125 lb
Metric	1.68 m	56.699 kg

Diet
Low Cholesterol Diet

Resuscitation Status
For CPR

Query/Additional

Temperature 38.5 C
31/03/21 10:00 by Laura Waterworth

Pulse Rate 100
31/03/21 10:00 by Laura Waterworth

Respiratory Rate 22
31/03/21 10:00 by Laura Waterworth

Blood Pressure 145/68
31/03/21 10:00 by Laura Waterworth

Info | Meds | Care | Results | More

IMPROVE CARE QUALITY

You should never have to sacrifice quality for value. Expanse gives you all of the tools you need to improve quality outcomes, from predictive surveillance and analytics to embedded clinical decision support and evidence-based toolkits.

Taking the Lead in Predictive Analytics

Take action at the first sign or symptom with MEDITECH's Surveillance solution. Surveillance monitors and analyses real-time clinical and demographic data across the EHR to automatically identify patients who qualify for clinical quality measures or who may be at risk of developing specific conditions, such as sepsis, CAUTI, or CLABSI. Clinical and administrative staff alike — from nurses, clinicians, and nurse managers to quality managers, case managers, and infection control staff — all benefit from real-time notifications and actionable tracking boards. And your patients benefit from early detection and treatment to help improve their prognosis.

Our Surveillance boards help identify at-risk patients and keep them from slipping through the cracks by:

- Automatically pushing **real-time lifesaving data** and **alerts** to nurses and physicians
- **Monitoring** medication and antibiotic utilisation
- **Enhancing communication** across all members of the care team
- **Preventing penalties** and **added costs** related to readmissions, Hospital Acquired Infections, and increased lengths of stay
- **Improving** quality scores and patient outcomes.

"We have a continuous focus on patient safety and preventing harm. I am very pleased with the attention toward appropriate use of urinary catheters and the diligence to prevent hospital-acquired infections, such as catheter-associated urinary tract infections (CAUTI). The MEDITECH Surveillance functionality enables nurses to leverage technology in patient safety efforts."

Dana Obos, Chief Quality Officer, VP Clinical Operations
RCCH HealthCare Partners

Valley Health System (Ridgewood, NJ)

Upon implementing MEDITECH's Surveillance solution, Valley Health experienced the following outcomes:

- 100% of HIM-coded septic patients **found** by electronic surveillance
- 78% to 98% **increased compliance** in flu vaccine administration rates
- 93% VTE prophylaxis compliance rate, **improved** from the low 70s
- 30 minutes of nursing **time saved** by eliminating manual counts of urinary catheters and central lines for CAUTI and CLABSI rates.

Avera Health Systems (Sioux Falls, SD)

Early recognition of sepsis triggers immediate interventions at Avera Health, leading to:

- 45% **reduction** in sepsis mortality
- **Decrease** in sepsis readmission rate from 12.9% to 10.3%
- **Drop** in the readmission observed to expected ratio **from .70 to** .60 - exceeding top performers in the nation.

> "MEDITECH's surveillance is a game-changer. We now have action items built into our EHR, so we can alert physicians quickly when patients meet sepsis criteria, and prompt the appropriate orders and documentation."
>
> John Martel, MD, CMIO
> Hilo Medical Center (Hilo, HI)

Evidence- and Expert-based Standard Content

In all wcare settings, MEDITECH provides standard content from the trusted sources your providers use most. There's no need to start from scratch or access information outside the EHR when ordering standard protocols.

MEDITECH also partners with **Wolters Kluwers to map client drug lists** for interaction flagging and decision support (specifically in the International market).

MEDITECH's **embedded** use of **Intelligent Medical Objects' (IMO) expansive terminology** allows physicians to search problems directly within their workflow, using terms they are familiar with and aligning those terms with clinically accurate code sets.

EHR Excellence Toolkits

MEDITECH also helps ensure quality outcomes by providing all customers with access to our evidence-based EHR Excellence Toolkits. These toolkits are aligned with the latest US and Canadian industry recommendations, built and maintained in collaboration with staff clinicians, and customers to ensure predictable outcomes. Toolkits include embedded standard content, advanced clinical decision support, real-time surveillance, and flowsheets to support optimal care processes. We offer independent implementation guidance for rolling out these toolkits.

Tackle top healthcare priorities.

Our Toolkit Library includes guidance for these high-priority conditions:

- Antimicrobial Stewardship
- CAUTI Prevention
- Depression Screening & Suicide Prevention
- Diabetes Prevention and Management
- Fall Risk Management
- Heart Failure Management
- Hypertension Management
- Obstetric Hemorrhage Management
- Opioid Stewardship
- Sepsis Management
- Telemetry Appropriateness

INTEROPERABILITY

Interoperable Care that Improves People's Lives

More than data and clicks, interoperability is about people and improving their lives. With MEDITECH's Traverse interoperability solution, our Expanse EHR puts people back at the center of healthcare, by keeping patients connected to their physicians as they move across the healthcare landscape.

As a contributing member of organisations such as INTEROPen, we are at the forefront of API development, facilitating data exchange across platforms, vendors and the healthcare continuum without the need for complex interfaces.

The MEDITECH API platform is an extension of a MEDITECH solution. Each health care organisation independently implements and maintains their own MEDITECH API platform, including API endpoints, application access control, and identity management. Our new App development environment, MEDITECH Greenfield, extends our interoperability offerings by providing an infrastructure to support RESTful APIs, including FHIR. This is an area for MEDITECH customers and third-party vendors to test, publish, and acquire homegrown applications. All APIs will be published by MEDITECH and made available for app development and testing.

"We wanted to do something based on IHE standards and didn't want to rely on complex integration. We quickly selected MEDITECH for their use of formatted data using XDS standards, and within only six weeks we had developed a CDA feed into the shared record. It was really easy to achieve and we now have a rich set of information."

David Reilly
Head of Interoperability at Alder Hey
Children's NHS Foundation Trust

No matter where a patient goes on their health journey, their information always travels with them. For patients, that means "frictionless" convenience and more quality time with their clinicians. For clinicians, that means easy access to their patients' whole story, embedded directly into their workflows:

With **One Touch** Record Access your clinicians can securely link EHR-to-EHR, getting the information they need without additional searching or signing on.

With **One View** of shared clinical data from HIEs or other exchange networks, clinicians can see patient summaries, referral notes, discharge summaries, and other information in a personalised and consolidated format.

And just **One Step** is all it takes to exchange clinical orders and results between community clinicians and the acute care setting. Patient Record Smart Searches enable clinicians to receive orders throughout the community, as well as link results back to the originating order.

Traverse ensures you have all of the components you need to achieve interoperability in one solution, so you can exchange information the way you want. We are also inviting customers and third-party developers to cultivate their own homegrown applications using RESTful APIs, with our new Greenfield app development environment.

PATIENT EXPERIENCE

The patient experience extends beyond the exam room, and convenience breeds loyalty. MEDITECH's Portal and MHealth app streamlines patient engagement by meeting the patient where they are, on their own time with the tools they desire for access, navigation, and collaboration, to fully immerse themselves in their own care.

Empower patients to review their health records, schedule appointments, manage prescription renewals and message their care team. Patients of private care organisations can also pay bills online from a mobile patient portal.

Easily share the patient's journey with family members or caregivers using Shared Access.

Gain insight into your patient's visit in advance with Pre-Visit Questionnaires and Pre-Registration.

Enable patient self check-in and co-pays via their smartphones.

Reduce avoidable admissions and readmissions for chronic care patients when you collect and monitor patient-captured vital signs via remote-monitoring devices, sensors, fitness equipment, wearables, and patient wellness applications.

Direct Appointment Scheduling

Questionnaires

Bill Pay
(private care organisations)

MHealth App

Pre-Registration

Check-In

Enabling Care Anywhere with Virtual Care

With Expanse's Virtual Visits, your providers can offer patients the ultimate convenience: care anywhere. Providers securely video chat with their patients in one window, while viewing records and results, placing orders, and documenting the encounter in another. The solution is embedded directly into their workflow, so it's just as easy or easier than a traditional face-to-face visit.

Virtual On Demand Care enables patients to conveniently meet with the next available provider, and convenient registration capabilities help bring new consumers seeking virtual urgent care into your network.

"We're seeing already that a clinician can perform a telehealth visit in less time than it takes them to do it in person. It also saves our patients a lot of time, and it fits right in with their lifestyle, with how they use their mobile devices."

Mark Brookman
Vice President and CIO,
Med Center Health

POPULATION HEALTH

Expanse brings all of your data together — from every care setting — and gives you the tools you need to make it actionable.

Supporting HIMSS Cornerstones of Population Health

Our population health strategy aligns with the HIMSS Cornerstones of Population Health. MEDITECH Expanse enables you to implement the new programs, processes, and roles you need to deliver high quality care at the appropriate utilisation levels for your patient populations.

Patient Experience: Features like our Patient and Consumer Health Portal, MHealth app, and Virtual Care enhance patient access, convenience, satisfaction, and loyalty.

Chronic Care Management: We leverage this infrastructure to deliver proactive and preventative care via our registries and telehealth solutions.

Care Coordination: We leverage our single platform EHR with solutions that span the health ecosystem, complemented through interoperability, and equipped with a structured, web-based portal to help coordinate care and provide seamless care transitions.

Analytics and Reimbursement: MEDITECH's population analytics give organisations the opportunity to leverage key performance indicators (KPIs) related to risk, care gaps, cost, and utilisation.

Clinical Care Gaps: A pillar of Expanse Population Health is the ability to tie known clinical care gaps to actions like scheduling, documenting, and prescribing within the EHR, requiring minimal user intervention and no translation or guesswork.

Electronic Patient Record

Patient Registries

Patient Portal

Robust Analytics

Care Management Systems

Revenue Cycle Solutions
(private health care organisations)

Health Information Exchange Capabilities
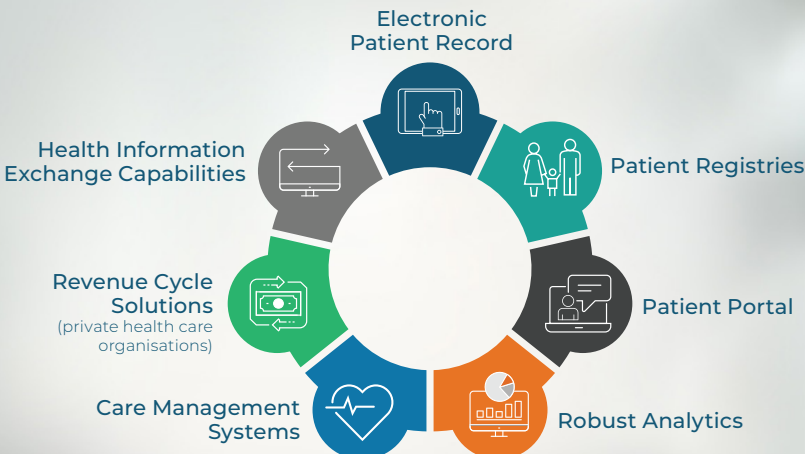
MEDITECH's Patient Registries are actionable worklists that dynamically group patients based on any range of shared characteristics — such as conditions like diabetes or COPD, or activities like a recent inpatient discharge or ED visit. Patient registries display in a dynamic browser-based list that can be sorted and filtered on the fly, and they're automatically updated in real time as conditions change.

> "I love the registries! You don't need 5 people doing the same job. You can really save man power hours by organising yourself behind the registries and this data. The registries will help a great deal in keeping us moving forward."
>
> David Travis, DO
> Grand View Health

Registries allow you to:

- Manage patients with chronic diseases in lower-cost settings, reducing inpatient and emergency department visits

- Identify and monitor at-risk patients in danger of developing chronic conditions, such as patients with rising HbA1cs, high BMIs, or high blood pressure

- Promote wellness in your community by advertising upcoming flu clinics or smoking cessation programs

- Follow up on and monitor patients with recent emergency department visits or hospitalisations to reduce avoidable readmissions.
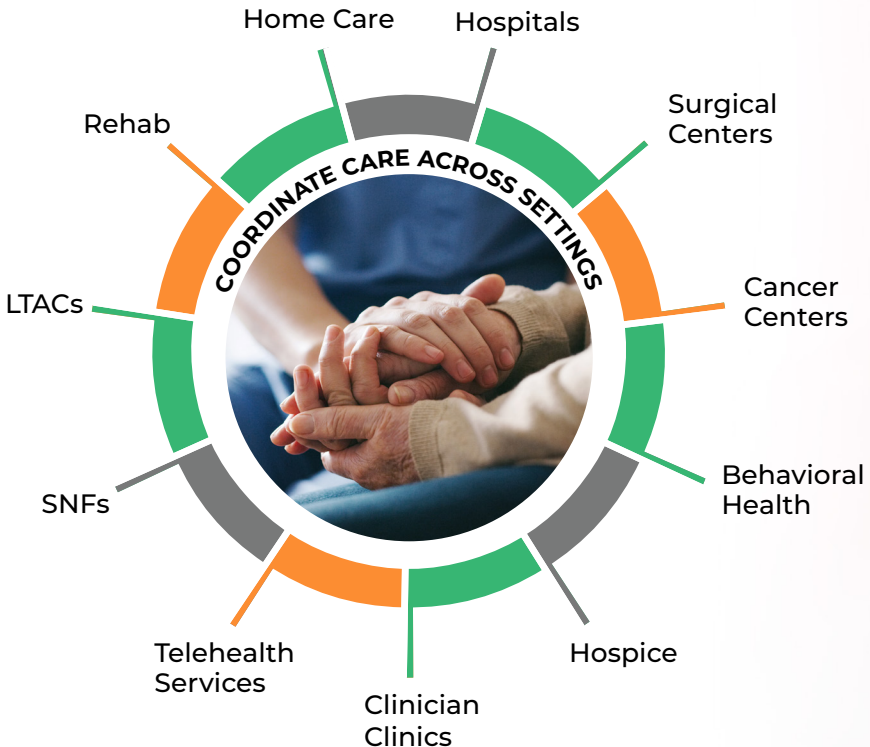
CARE COORDINATION

The Power of One

Coordinating care across the continuum can be a challenge. Expanse makes it a reality with our "one patient, one record" approach. No matter where a patient presents in your community, all caregivers are accessing the same integrated EHR, which means:

- One Medication File
- One Problem List
- One Patient Portal
- One Billing System (Private Health Care Organisations)
- One Allergy File
- One eMAR
- One Scheduling System
- One Analytics Engine

Safer Transitions Between Care Settings

Our multidisciplinary discharge routines and case management ensure continuous care as patients safely transition to other care settings — by verifying that appointments, referrals, education, medications, equipment, and support teams are all in place.

COORDINATE CARE ACROSS SETTINGS

Home Care · Hospitals · Surgical Centers · Cancer Centers · Behavioral Health · Hospice · Clinician Clinics · Telehealth Services · SNFs · LTACs · Rehab

Monitor Patients via Telehealth

Patients who are considered at-risk for readmission or repeat emergency room visits can be targeted to receive telehealth services after discharge. Remote patient monitoring is available for patients within all healthcare settings through MEDITECH's telehealth functionality.

MEDITECH Expanse is integrated with a variety of digital health devices (including scales, glucometers, blood pressure monitors, and other technologies) to help patients track chronic conditions or report different aspects of their health. This data is standardised and integrated into the EHR workflow so it's actionable to clinicians — including physicians, case managers, health coaches, and more. Telehealth can also:

- **Detect** potential adverse events **in advance** and **facilitate intervention** when appropriate

- Maintain and trend **accurate patient data** over an extended period of time

- Enhance **case management.**

"Our goal is to empower patients to be as healthy as possible, and to remain independent longer. A key advantage is that MEDITECH's EHR is truly integrated across our system, giving all Avera patients smoother transitions, more empowering tools, and timelier changes to their care."

Jenni Peterson, RN
Avera Health Systems

ONCOLOGY

Expanse Oncology: The next evolution of Expanse

As cancer cases continue to rise, oncology teams are looking to new technologies to stay ahead of growing patient volumes and ensure seamless care. Expanse Oncology is a fully integrated, outpatient solution that takes your oncology care to new heights of efficiency. Expanse's web-based clinician and nurse tools provide the personalisation and mobility clinicians need to see information displayed according to their preferences and workflows, for greater clarity.

Cancer care requires knowledge of the whole patient journey. A single patient record that spans across care settings is essential to developing a targeted treatment plan by preventing any gaps in information. Complete records follow patients wherever they go, so they don't have to repeat their history.
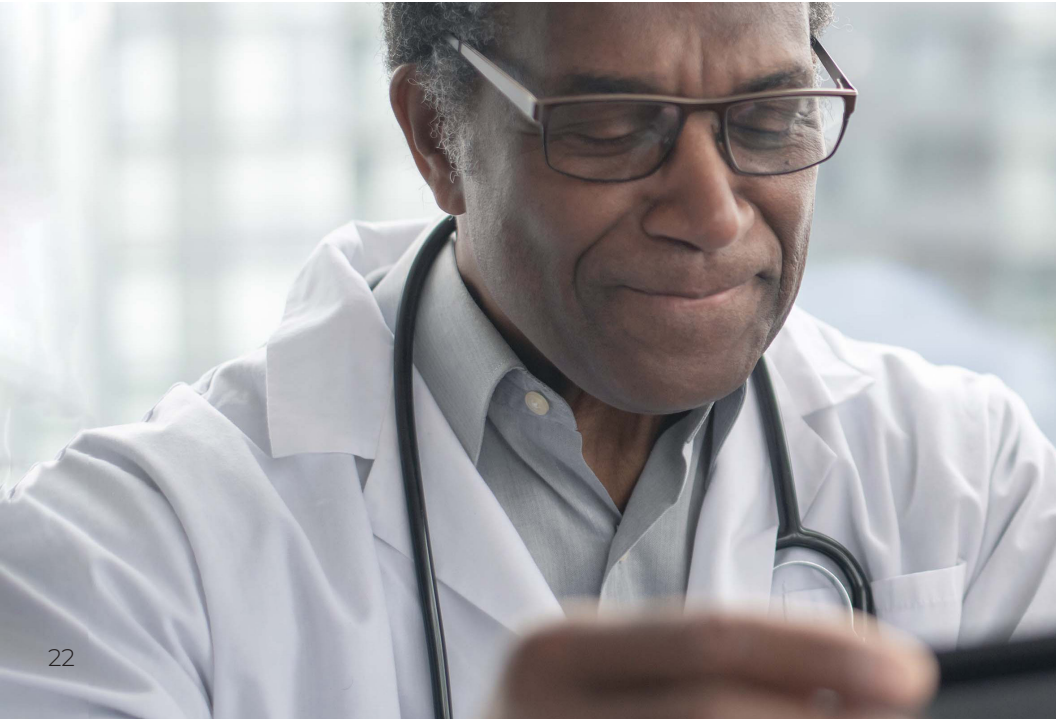
Individualised views of patient information

Familiar web- and touch-based navigation

A mobile workflow

Expanse Oncology also helps oncologists collaborate with other clinicians to safely and efficiently manage the scope of cancer patients' conditions throughout their treatment. Enterprise-wide scheduling helps staff coordinate appointments across care settings, while a single patient portal clearly displays appointments across specialists. Reducing travel and allowing patients to view appointments and manage care online helps ensure a positive patient experience.

Once a patient enters remission, an oncologist can review the shared patient record to see what has transpired since the last follow-up visit and detect a recurrence or new cancer sooner.

Industry gold-standard, evidence-based cancer regimens and decision support are embedded as standard content to guide decisions and ensure safe, quality care. Clinicians have the flexibility to adjust treatments on the fly or alter treatment protocols to meet shifting industry recommendations.

The solution also helps keep your practice running smoothly with a centralised business office that combines hospital and practice charges on one billing statement. Other components include:

Infusion Chair Management: Optimise infusion chair utilisation with color-coded patient scheduling grids.

PARTNERSHIP

An EHR is a long-term commitment. That's why your EHR vendor has to be the right partner to support your organisation from the beginning of the procurement process, through your implementation, and well beyond. MEDITECH has your back every step of the way:

A Prescriptive Implementation Approach
MEDITECH's READY implementation plan uses a prescriptive, team-oriented approach to a successful rollout of MEDITECH's Expanse EHR and predictive and positive results across your healthcare organisation. Benefits include:

- Executive engagement to identify organisational goals and develop workflows around those goals.
- Workflow-based teams to ensure consistency and communication across departments and care venues.
- Evidence-based standard content and best practice optimisation to ensure consistent and measurable outcomes.

- A Clinical Leadership Preparedness Program to engage clinicians, clinical leaders, and executives, define governance, establish workflows, and ensure successful adoption.
- On-site presence at go-LIVE and multiple post-LIVE visits to validate results, optimise workflows, and ensure successful transition to service.

Dedicated 24/7 Support
Whether remote hosted on on premise, MEDITECH provides the same dedicated 24/7 support, which includes:

- No hidden fees based on time of day, number of requests, nature of the call, or number of transactions.
- Timely updates to support the latest enhancements and regulatory requirements.
- Participation in our customer forums, educational seminars, and access to our best practice guidelines and EHR Excellence Toolkits.

Customers Across the Globe

Aga Khan University

AKU is an international institution of distinction providing health services to millions of people in the developing world. For over 60 years, AKU has taken a broad, long-range, research-based approach to health that addresses chronic issues in poor communities. Working with partners across the globe, its ultimate aim is to create efficient and appropriate health systems that raise the quality of life of populations in the developing world.

Inkhosi Albert Luthuli Hospital (IALCH), Durban, South Africa

IALCH is an 846 bed central hospital located in the beautiful city of Durban. It is the first hospital in South Africa to adopt a public-private partnership in the delivery of its services. IALCH is a fully computerised facility working on a paperless principle. The hospital went LIVE with MEDITECH in 2018.

Ministry of Health, Botswana

The Ministry of Health (MOH) Botswana has 31 hospitals connected by a singular Integrated Patient Management System (IPMS), which is MEDITECH. This is the first country in Africa to achieve the status of having a single EHR operational in the public sector domain. MOH Botswana and MEDITECH have worked in partnership for over 20 years.

Namibia Institute of Pathology, Namibia

Namibia Institute of Pathology (NIP) is the leading provider of laboratory and pathology services in Namibia for both the public and private sectors. The Institute went LIVE with its MEDITECH MAGIC Laboratory Information System (LIS) in 2004, which became the backbone of its laboratory operations. With its mission to deliver accessible, affordable, and high quality lab services, NIP is currently implementing the Expanse LIS, which will further position the Institute as a leader within the laboratory digital health environment.

Diyar United Company, Kuwait

The MEDITECH - DUC business partnership goes back to 2008, in respect to the implementation and support of a 496 bed Hospital in Kuwait City.

MEDITECH Customers Lead the Way in Quality and Safety

22% of **Healthgrades' 250 Best Hospitals for 2023** are MEDITECH customers (Second leading vendor)

Over **22%** of **2023 Healthgrades Patient Safety Excellence Award** winners are MEDITECH customers

23% of the **Chartis Group's Top 100 Rural & Community Hospitals for 2023** are MEDITECH customers

40% of **Watson Health's 2022 Everest Award-Winning** Hospitals **use MEDITECH**

25% of sites recognised as **Watson Health™ 100 Top Hospitals®** for 2022 **were MEDITECH customers**.

FOR PRIVATE CARE ORGANISATIONS

MEDITECH's integrated revenue cycle solution enables private healthcare organisations to streamline their revenue cycle process from patient registration to reimbursement for maximised revenue efficiency.

Leverage our clinically integrated revenue cycle and comprehensive analytics to identify and manage new revenue opportunities, such as annual wellness visits, transitional care management, and chronic care management billing. When used with our chronic care management registry, MEDITECH Expanse can help you meet the documentation requirements for CPT 99490 and automatically drop charges to billing. In addition, our revenue cycle solution helps you:

Capture information up front, from copays to deductibles

Reduce revenue leakage by automating collection streams and charges across your EHR

Use **dynamic** and **personalised worklists** to monitor reimbursement and manage and reduce insurance denials

Monitor **financial** and **quality performance** by establishing benchmarks, comparing across pay periods, and targeting areas for improvement.

Centralised Business Office: Manage billing, collections, and denials using standard content and exceptions-based worklists within a truly centralised business office.

Comprehensive Denial Management: Prevent, process, and track denials and denial causes with standard account checks, worklists to prioritise and monitor appeals, and detailed analytics.

Interactive Reports & Valuable Insights: Get an interactive look at daily and monthly financial tasks so you can identify and react more quickly to trends.

$2.1 million increase in charge revenue via integrated documentation and billing at Hilo Medical Center (Hilo, HI)

Achieved 13 fewer A/R days, an **8% increase** in daily clinic volumes, and a **1.6% reduction** in no show rates at Summit Pacific Medical Center (Elma, WA)

Integrated financials: Drive financial performance and protect your bottom line with centralised General Ledger, Fixed Assets, Cost Accounting, and Human Resources solutions.

"MEDITECH's Revenue Cycle is very strong. It is a workhorse and aided in our ability to bring down our A/R days and position us better financially."

Roger Sharma, CEO
Emanate Health (Covina, CA)

MEDITECH recognised by **KLAS** for the **9th consecutive year**

BEST IN KLAS®
ACUTE CARE EMR (SMALL: 1-150 BEDS)
2023

MEDITECH Expanse also ranked **second for Overall Software Suite** and **Overall Physician Practice Vendor**. MEDITECH Expanse was a **top performer in all segments ranked**, including **Acute Care EMR** (Midsize 151-400 beds), **Home Care EHR** (Health System Owned), **Ambulatory EMR** (Health System Owned), and **Practice Management** (Health System Owned).

NOTES