

MEDITECH TODAY



US Market Share
24%



Canada Market Share
47%

2,350+
customers in
23 countries



83%
of our customers
have been with
us for
10+
years

★ We have customers in all 50 states!

MEDITECH SOUTH AFRICA

Over 35 years of healthcare innovation spanning hospitals and clinics across the region & the entire country of Botswana.



29%

of MEDITECH customers rated by the Leapfrog Group earned an "A" for hospital safety



Top 3
Most Wired Vendor



Founding Member of
the Argonaut Project

to lead adoption of FHIR

2018 Best in KLAS Awards
- 4th year in a row

- ★ Best in KLAS for Community HIS
- ★ KLAS Category Leader for Patient Accounting & Patient Management (Community Hospital) and Global Acute Care EMR - Canada

“Having the **right tools**, for the **right people**, at the **right time** means we can clearly set our performance standards for each team. **MEDITECH's Revenue Cycle** solution has made a huge difference for us in that regard.”

Kevin Adams, Revenue Cycle Director
Anderson Regional Medical Center

Proud collaborator and key stakeholder with the **CommonWell Health Alliance** and host of its 2017 annual interoperability conference.

www.meditech.com | (781) 821-3000



MEDITECH TODAY

In 2017, **92** sites licensed
MEDITECH ExpansE



MEDITECH Customer Leaders
Selected for three-year terms on
Baldrige, CHIME boards

Schneck Medical Center (Seymour, IN)
Henry Mayo Newhall Memorial Hospital (Valencia, CA)

MEDITECH Customer
Leader Receives CHIME,
HIMSS CIO of the Year Award

Randy McCleese, CIO, Methodist Hospital
(Henderson, KY)

“The mobility of **MEDITECH ExpansE** is having a transformational impact on how I deliver care, and is delivering a new paradigm in physicians' experience with EHRs. I now have the ability to interact with patients one-on-one in the room with a tablet. Patients have been impressed and like to see technology working for them.”

Patrick Tupa, DO, Emergency Physician
Firelands Regional Medical Center

26% of 2017 Healthgrades Patient
Safety Excellence Award winners
are MEDITECH customers

32% of sites recognized as Great
Community Hospitals by
Becker's Hospital Review are
MEDITECH Customers

24% ★★★★★

of hospitals receiving a **Five
Star rating** from the CMS are
MEDITECH customers

42% ★★★★★

of **Double 5-Star Rated** hospitals
(from HCAHPS & CMS) are
MEDITECH customers

18% of **Stage 6 or 7** hospitals
are **MEDITECH** customers

MEDITECH EXPANSE

- ✓ Browser-based platform
- ✓ Designed *by* physicians *for* physicians
- ✓ Drag, drop, pinch, and swipe your way through — anytime, anywhere



#1 in ED Market
Share *peer60, 9/2015

Over 1,000

MEDITECH hospitals have
successfully attested for
Meaningful Use.



www.meditech.com | (781) 821-3000

